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XO Communications Services, LLC	2016	G.C. #168 Sec. 8.1.1
Description of WMDVLGBTBE Program Activities During the Previous Calendar Year		

Internal Activities

XO's WMDVBE program is managed by XO's Procurement Group, which was led by Lara L. Shaban, Senior Manager of Procurement and Requisitioning. XO's Procurement Group will facilitate the efforts to implement and continually expand XO's WMDVBE program through internal and external

Narrative describing WMDVLGBTBE external program activities.

Some of the Procurement Group's efforts to help increase the awareness and knowledge of XO's

Establishment of WMDVBE source list to use for soliciting contracts;
Presentation of information and training on the WMDVBE program;
Establishment of goals for XO's WMDVBE program; and
Review of current suppliers for participation in the WMDVBE program.

External Activities

In order to ensure the success of XO's Supplier Diversity Program, XO seeks new sources for

In an effort to both utilize the services of more WMDVBE suppliers and to make more suppliers aware

XO also encourages the use of WMDVBE suppliers and subcontractors by including a Small Minority Woman Owned Business Entity (SMWBE) Utilization clause in its Global Master Procurement Agreement.

Communications Services	2016	G.O. #156 Sec. 9.1.2
WMDVLGBTBE Annual Results by Ethnicity		

			2016			
			Direct	Sub	Total \$	%
1	Minority Male	Asian Pacific American	\$0	\$0	\$0	0.00%
2		African American	\$0	\$0	\$0	0.00%
3		Hispanic American	\$1,353	\$0	\$1,353	0.00%
4		Native American	\$0	\$0	\$0	0.00%
5		Total Minority Male	\$1,353	\$0	\$1,353	0.00%
6	Minority Female	Asian Pacific American	\$30,720	\$0	\$30,720	0.06%
7		African American	\$0	\$0	\$0	0.00%
8		Hispanic American	\$0	\$0	\$0	0.00%
9		Native American	\$0	\$0	\$0	0.00%
10		Total Minority Female	\$30,720	\$0	\$30,720	0.06%
11	Total Minority Business Enterprise (MBE)		\$32,073	\$0	\$32,073	0.07%
12	Women Business Enterprise (WBE)		\$1,490,296	\$0	\$1,490,296	3.07%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$0	\$0	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		\$80,020	\$0	\$80,020	0.16%
15	Other 8(a)*		\$0	\$0	\$0	0.00%
16	TOTAL WMDVLGBTBE		\$1,602,389	\$0	\$1,602,389	3.30%
17	Net Procurement**		\$48,557,081			

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS
 Direct - DIRECT PROCUREMENT
 Sub - SUBCONTRACTOR PROCUREMENT
 % - PERCENTAGE OF NET PROCUREMENT

Communications Service	2016	G.O. #156 Sec. 9.1.2
WMDVLGBTBE Direct Procurement by Product and Service Categories		

			Products		Services		Total		
			\$	%	\$	%	\$	%	
1	Minority Male	Asian Pacific American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
2		African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
3		Hispanic American	Direct	\$1,353	0.00%	\$0	0.00%	\$1,353	0.00%
4		Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Total Minority Male	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
6	Minority Female	Asian Pacific American	Direct	\$30,720	0.06%	\$0	0.00%	\$30,720	0.06%
7		African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
8		Hispanic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
10		Total Minority Female	Direct	\$32,073	0.07%	\$0	0.00%	\$32,073	0.07%
11	Total Minority Business Enterprise (MBE)		Direct	\$32,073	0.07%	\$0	0.00%	\$32,073	0.07%
12	Women Business Enterprise (WBE)		Direct	\$1,470,284	3.02%	\$20,012	0.04%	\$1,490,296	3.07%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		Direct	\$80,020	0.16%	\$0	0.00%	\$80,020	0.16%
15	Other 8(a)*		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
16	TOTAL WMDVLGBTBE		Direct	\$1,582,377	0.00%	\$20,012	0.00%	\$1,602,389	3.30%

17	Total Product Procurement	\$0
18	Total Service Procurement	\$0

19	Net Procurement**	\$48,557,081
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20	Total Number of WMDVLGBTBEs that Received Direct Spend	12
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NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS
 Direct - DIRECT PROCUREMENT
 Sub - SUBCONTRACTOR PROCUREMENT
 % - PERCENTAGE OF NET PROCUREMENT

Communications Service	2016	G.O. #158 Sec. 9.1.2
WMDVLGBTBE Subcontractor Procurement by Product and Service Categories		

				Products		Services		Total	
				\$	%	\$	%	\$	%
1	Minority Male	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
2		African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
3		Hispanic American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
4		Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Total Minority Male	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
6	Minority Female	Asian Pacific American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
7		African American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
8		Hispanic American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
9		Native American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
10		Total Minority Female	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
11	Total Minority Business Enterprise (MBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
12	Women Business Enterprise (WBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
13	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Veteran Business Enterprise (DVBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
15	Other 8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
18	TOTAL WMDVLGBTBE		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%

17	Total Product Procurement	\$0
18	Total Service Procurement	\$0

19	Net Procurement**	\$48,557,081
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NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS
 Direct - DIRECT PROCUREMENT
 Sub - SUBCONTRACTOR PROCUREMENT
 % - PERCENTAGE OF NET PROCUREMENT

XO Communications Services, LLC	2016	G. O. #156 Sec 9.1.2
WMDVLGBTBE Procurement by Standard Industrial Categories		

SIC Category	Asian Pacific American		African American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)**	Total WMDVLGBTBE	Total Dollars
	Male	Female	Male	Female	Male	Female	Male	Female							
Telecommunications Equipment	\$	\$30,720			\$1,353				\$781,741			\$31,170		\$944,984	
	%	0.1%			0.0%				1.6%			0.1%		1.7%	
Engineering	\$								\$681,748			\$48,850		\$730,598	
	%								1.4%			0.1%		1.5%	
Marketing/Advertising	\$								\$8,795					\$8,795	
	%								0.0%					0.0%	
Janitorial Services	\$								\$20,012					\$20,012	
	%								0.0%					0.0%	
Category 5	\$														
	%														
Category 6	\$														
	%														
Category 7	\$														
	%														
Category 8	\$														
	%														
Category 9	\$														
	%														
Category 10	\$														
	%														
TOTAL	\$	\$30,720			\$1,353				\$1,490,296			\$80,020		\$1,602,389	\$48,557,081
	%	0.06%			0.00%				3.07%			0.16%		3.30%	

Total Product Procurement	\$0
Total Service Procurement	\$0

Net Procurement***	\$48,557,081
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NOTE-FIRMS WITH MULTY MINORITY OWNERSHIP STATUS

**FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

***NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS

TOTAL DOLLARS - TOTAL PROCUREMENT DOLLAR AMOUNT IN THE SPECIFIC SIC CATEGORY

% - PERCENTAGE OF TOTAL DOLLARS

XO Communications Services, LLC	2016	G. O. #156 Sec 9.1.2 (D.11-05-019 & D.06-11-028)
Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse		

Data on Number of Suppliers												
# WMDVLGBTBEs	Revenue Reported to CHS						Utility-Specific [Year] Summary					
	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million												
Under \$5 million												
Under \$10 million												
Above \$10 million												
TOTAL												

Revenue and Payment Data												
WMDVLGBTBE \$M	Revenue Reported to CHS						Utility-Specific [Year] Summary					
	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million												
Under \$5 million												
Under \$10 million												
Above \$10 million												
TOTAL												

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE
 CHS: SUPPLIER CLEARINGHOUSE

XO does not have this information.

XO Communications Services, LLC	2016	G.O. #156 Sec. 9.1.2
Description of WMDVLGBTBEs with CA Majority Workforce		

XO does not have this information.

Each utility shall report on the number of WMDVLGBTBEs who have the Majority of their workforce working in California, to the extent the information is readily accessible.

Communications Services, I	2016	G.O. #156 Sec. 9.1.3
WMDVLGBTBE Program Expenses		

Expense Category	Year (Actual)
Wages	\$0
Other Employee Expenses	\$0
Program Expenses	\$0
Reporting Expenses	\$0
Training	\$0
Consultants	\$0
Other	\$0
TOTAL	\$0

XO Communications Services, LLC	2016	G.O. #156 Sec. 9.1.4
Description of Progress in Meeting or Exceeding Set Goals		

Narrative describing progress in meeting or exceeding set goals and an explanation of any circumstances that may have caused the utility to fall short of its goals.

XO has increased its number of diverse vendors, but has not been as successful with increasing the amount of its expenditures.

XO Communications Services, LLC	2016	G.O. #156 Sec. 9.1.4
WMDVLGBTBE Results and Goals		

Category	2016 Results	2016 Goals
Minority Men	0.00%	2.50%
Minority Women	0.06%	2.50%
Minority Business Enterprise (MBE)	0.00%	2.50%
Women Business Enterprise (WBE)	3.07%	12.50%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.00%	1.50%
Disabled Veteran Business (DVBE)	0.16%	1.50%
TOTAL WMDVLGBTBE	3.30%	23.00%

% - PERCENTAGE OF NET PROCUREMENT

XO Communications Services, LLC	2016	G.O. #156 Sec. 9.1.5
Description of Prime Contractor Utilization of WMDVLGBTBE Subcontractors		

Narrative describing summary of prime contractor utilization of WMDVLGBTBE subcontractors.

XO Communications Services, LLC	2016	G.O. #156 Sec. 9.1.5
Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors		

	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subcontracting \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Direct %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Subcontracting %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Net Procurement**	\$0
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NOTE: *FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

****NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS**

% - PERCENTAGE OF NET PROCUREMENT

Direct - DIRECT PROCUREMENT

Sub - SUBCONTRACTOR PROCUREMENT

XO Communications Services, LLC	2016	G.O. #156 Sec. 9.1.6
A List of WMDVLGBTBE Complaints Received and Current Status		

A list of WMDVLGBTBE complaints received during the past year, accompanied by a brief narrative describing the nature of each complaint and its resolution or current status.

XO has not received any WMDVLGBTBE complaints during calendar year 2016.

XO Communications Services, LLC	2016	G.O. #156 Sec. 9.1.7
Description of Efforts to Recruit WMDVLGBTBE Suppliers in Low Utilization Categories		

Narrative describing efforts to recruit WMDVLGBTBE suppliers in low utilization areas.

XO Communications Services, LLC	2016	G.O. #156 Sec. 9.1.11
WMDVLGBTBE Fuel Procurement		

Fuel procurement reported separately should include:

1) Purchases by:

- a) Market origin and fuel type;
- b) Volume and dollar magnitude;
- c) Term of Sale (e.g. spot, intermediate, long term); and
- d) Ethnicity and gender of the supplier.

2) Narrative:

- a) Explaining how existing and/or changing market conditions are affecting the utility's ability to meet or exceed its WMDVLGBTBE goals for fuel;
- b) Describing the specific out-reach programs used to seek WMDVLGBTBE fuel suppliers in each market in which fuel is purchased; and
- c) Justifying any exclusion of a specific fuel category from the utility's fuel procurement base.

XO Communications Services, LLC	2016	G.O. #156 Sec. 10.1.1
WMDVLGBTBE Annual SHORT, MID, AND LONG-TERM Goals by Product and Service Category		

	Short-Term 2017					Mid-Term 2018					Long-Term 2021				
	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE
Products															
Category 1	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 2	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 3	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 4	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 5	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 6	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 7	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 8	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 9	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 10	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Subtotal	7.50%	12.50%	1.50%	1.50%	23.00%	7.50%	12.50%	1.50%	1.50%	23.00%	7.50%	12.50%	1.50%	1.50%	23.00%

	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE
	Services														
Category 1	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 2	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 3	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 4	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 5	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 6	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 7	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 8	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 9	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Category 10	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Subtotal	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

TOTAL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
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XO Communications Services, LLC	2016	G.O. #156 Sec. 10.1.2
Description of WMDVLGBTBE Planned Program Activities for the Next Calendar Year		

Narrative describing WMDVLGBTBE internal program activities planned for the next calendar year.

Narrative describing WMDVLGBTBE external program activities planned for the next calendar year.

XO Communications Services, LLC	2016	G.O. #156 Sec. 10.1.3
Plans for Recruiting WMDVLGBTBE Suppliers in Low Utilization Areas		

Narrative describing plans for recruiting WMDVLGBTBE suppliers of products or services where WMDVLGBTBE utilization has been low and areas that are considered highly technical in nature.

XO Communications Services, LLC	2016	G.O. #156 Sec. 10.1.4
Plans for Recruiting WMDVLGBTBE Suppliers Where Unavailable		

Narrative describing plans for seeking and/or recruiting WMDVLGBTBE suppliers of products or services where WMDVLGBTBE suppliers are currently unavailable.

XO Communications Services, LLC	2016	G.O. #156 Sec. 10.1.5
Plans for Encouraging Prime Contractors to Subcontract WMDVLGBTBE Suppliers		

Narrative describing plans for encouraging prime contractors to engage WMDVLGBTBE suppliers in subcontracts in all categories which provide subcontracting opportunities.

XO Communications Services, LLC	2016	G.O. #156 Sec. 10.1.6
Plans for Complying with WMDVLGBTBE Program Guidelines		

Narrative describing plans for complying with the WMDVLGBTBE program guidelines established by the Commission as required by the California Public Utilities Code section 8283 (c).

Annual Energy Product Results by Ethnicity and WMDVLGBTBE Certification
(All dollar figures in \$MM)

Product ¹	Unit	Results by Ethnicity & Gender						Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend						
		Asian Pacific American			African American			Hispanic American			Native American				Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ³	
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female								Total
LPG	\$																			
	%																			
	\$																			
	%																			
	\$																			
	%																			
	\$																			
	%																			
	\$																			
	%																			
NATURAL GAS	Total Natural Gas																			
	\$																			
	%																			
	\$																			
	%																			
	\$																			
	%																			
	\$																			
	%																			
	\$																			
%																				
Overall Total \$																				
Overall Total %																				
Overall WMDVLGBTBE %																				

Note:
 Short Term Gas - The term of the deal is no longer than one calendar month
 Long Term Gas - The term of the deal is greater than one calendar month but less than 1 calendar year
 Excludes purchases from the CISO, other IOUs, utilities, federal entities, State entities, Municipalities and cooperatives
¹Firms with multi-minority ownership status
²Includes Non-WMDVLGBT firms classified as 8(a) of Small Business Administration
³ - percentages calculated by the Row Category Total Procurement Spend

Annual Power Product Results by Ethnicity and WMDVLCGRTBE Certification

(All dollar figures in \$MM)

Sample Table

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Product ¹	Unit	Results by Ethnicity & Gender										Results by WMDVLCGRTBE Certification									
		Asian Pacific American		Asian American		Hispanic American		Native American		Minority Business Enterprises (MBE)	Woman Business Enterprise (WBE)	Ladino, Gay, Bisexual, Transgender Business Enterprise (LGBTB)	Disabled Veteran Business Enterprise (DVBE)	Other QW ²	Subcontracting Total	Total WMDVLCGRTBE Spend ³	Total Procurement Spend				
		Male	Female	Male	Female	Male	Female	Male	Female												
		\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%				
Renewable Power Product Direct	MW	Power Purchased																			
		Renewable Power Product Direct																			
		Non-Renewable Power Products Direct																			
		Physical																			
		Hydro																			
		Solar																			
		Wind																			
		Geothermal																			
		Biomass																			
		Other																			
Physical																					
Natural Gas Direct																					
Coal																					
Nuclear																					
Hydro																					
Other																					
Physical																					
Subtotal of columns ⁴																					
Subtotal of Total Procurement Spend																					
Subtotal of columns ⁵																					
Subtotal of Total Procurement Spend																					
Subtotal of columns ⁶																					
Subtotal of Total Procurement Spend																					
Overall WMDVLCGRTBE %																					
Overall Procurement Spend																					

¹Excludes purchases from the CAISO, other IOUs, utilities, Federal entities, State entities, Municipalities and cooperatives
²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011
³Total WMDVLCGRTBE spend does not include pre-COD subcontracting values
⁴Includes all power procurement commitments
⁵Firms with multi-minority ownership status
⁶Firms classified as QW by the Small Business Administration includes non-WMDVLCGRTBE
 % - percentages calculated by the Row Category Total Procurement Spend